

## ADVANCE SHEETS

Of Consular Reports Cause Alarm Among Germans and English.

## DEMAND FOR COAL AND IRON.

Highest Activity in Metal Industries has been Reached—Americans Will Remain Masters of the Field by Virtue of Their Power of Cheap Production.

WASHINGTON, July 18.—Advance sheets of consular reports issued today contain the following from Consul General Mason at Berlin:

The recent drop in the price of American iron and steel has produced a feeling of apprehension among the ironmasters and holders of industrial securities in Germany and Great Britain.

Thoughtful and well informed men in both countries, noting the gigantic strides with which the mining and handling of ores and coal and the production of coke, pig iron and steel were being developed in the United States, have clearly foreseen the day when the straits of an abnormally active demand have been satisfied, the European iron markets would have to meet the attack of an American surplus, manufactured under every advantage of cheap, abundant materials, low freightage and the highest, most effective substitution of machinery for human labor—conditions which would enable the Americans, when the time came, to reduce prices without serious impairment of a large and profitable output.

Home Demand Was Still Active. Partly as a feeler to test the approach of the critical conjuncture, a German firm several months ago asked for proposals for the delivery of 100,000 tons of American pig iron. At that time the home demand in the United States was still active, and the American iron men replied briefly in the usual, naive, amiable way, giving a price per ton free on board at an American seaport, but leaving the important and difficult item of ocean freight to be figured out by the European purchaser, who is naturally in no position to know whether ships for outward bound freights are obtainable at an American port, or, if so, what rates are demanded. These early and indefinite offers created the impression here that the Americans were not yet ready or eager to sell pig iron.

But toward the end of May the announcement came that a machine foundry at Prague had closed a contract for 4,000 tons of American pig iron to be delivered at Hamburg for 73s (\$17.61) per ton between the date of contract and the autumn close of navigation on the Elbe. When this was followed, a few days later, by a similar report that an American firm had offered to a foundry in the lower Rhine province a large shipment of iron for 84 marks (\$20) per ton c. i. f. Amsterdam, it was recognized by German furnace men that the hour of danger had come.

Figures Not Absolutely Fatal. Not that the figures proposed were absolutely fatal. Eighty-four marks per ton at Amsterdam would mean, with freight to Westphalia added, some where about 99 marks (\$23.16) per ton delivered at the foundry, and this would be a price with which German pig iron could still fairly well compete; and thereupon the commercial press hastened to stiffen up the declining stock market by comforting reassurances that the expected American invasion has not yet begun. These, however, have not served to blind intelligent men to the fact that this offer meant nothing more or less than that America is already in a position, notwithstanding the present high rates of freight, to deliver iron at Amsterdam somewhat cheaper than German furnace men charge to customers at their very doors.

Every intelligent expert in Germany knows that the high wages paid to American labor have the natural effect of forcing the managers of American iron and mining industries to practice the most economy in that costly item, and this has compelled the invention and employment of highly perfected machinery, against which even the far cheaper labor of Europe can no longer compete on equal terms.

Highest Activity Been Reached. There seems to be no mistaking the fact that the period of higher activity in the metal industries in Germany as

elsewhere, has been reached; and, although business is still brisk and many establishments filled with orders for some time to come, the average period of delivery has been reduced in some cases from six to eight months to as many weeks. So far as can be seen, there is yet no abatement in the demand for machinery; the Baden Railway administration recently closed a contract with a lower Rhine syndicate for 200,000 tons of rails and steel ties, and the car builders are working night and day upon orders that will occupy them throughout the year.

Hitherto, the syndicates have had to sell not less than 500 carloads of coal to one purchaser, and this operated to force all small consumers to buy their supplies from dealers or middlemen. At the demand of the meeting at Cologne, this minimum limit has been reduced to 250 carloads, which will permit an increased number of consumers to buy directly from the syndicate.

The one controlling force which consumers have in their hands is increased imports. The coal syndicate regulates practically the entire domestic supply and are too powerful and ably managed to be swayed by any argument that does not appeal to their interests. As the prices of finished products decline, the necessity for cheaper raw materials—notably coal and pig iron—will become more urgent, and this necessity will continue to present an opportunity for American exporters.

Intelligent opinions in the iron and steel markets have settled down to a normal level, the Americans, by virtue of their power of cheap production, will remain masters of the field. It remains to be seen whether they will strengthen their one weak point—ocean tonnage under their own flag—and play the commanding role to which they are entitled.

CAREER OF "WEB." DAVIS.

Incidental Light on That Gentleman's Character and Calibre—Noted for Firmness of Purpose.

Thirteen years ago Webster Davis came to Kansas City to practice law. He had lived in Gallatin, Mo., where he had been employed as a shoemaker, and subsequently as an office boy for the law firm of Shanklin, Low & McDougal. He early displayed uncertain proclivities, attending three universities, two of them but a short period. Registered in Kansas City, he soon joined his parents in Colorado, where he pursued the practice of law and took the oath of citizenship. He returned to Kansas City in December, 1889, but up to 1892 he resided part of the time in Chicago and in other places, says the St. Louis Globe-Democrat.

In that year the Republicans lifted Davis from obscurity and nominated him for Congress in this district. He was recommended by Judge McDougal and Major Warner, the old Republican war horse of Missouri, because of his natural gifts as an orator. Davis and Warner, stumped the state together, the major then being the Republican nominee for governor. In this way Davis acquired a reputation as a speaker throughout the state, and the foundation was laid for his rise in the ranks of his party. Davis was defeated for Congress and little was heard of him until 1894.

Nominated for Mayor. It was then that the Republicans of Kansas City nominated Davis for mayor. His fame as a spellbinder had become widespread, and all things considered, he was regarded as especially available for the nomination. Major Warner again pushing him to the front. The Democrats were divided, and two nominations were made by them, Frank Cooper and F. G. Johnson being their candidates. The Democrats produced an affidavit, alleged to have been made by Davis in Pueblo, in 1889, attesting the fact that he was a citizen of Colorado. This, they contended, made him ineligible as a candidate for mayor, because he had not been a resident of Kansas City five years, the necessary period. The affidavit was discredited by the Republicans as intended for campaign capital and Davis triumphed over the opposing double-barrelled ticket.

As a result of his election Davis was profuse in his praise of Major Warner, and prophesied a great political future for Warner. "He first recognized my good qualities, and it was he who took me up and made me what I am," said Davis before the election. "If I am elected mayor I will owe it to that gallant defender of the flag and his friends."

Turned His Back on Warner. The first thing Davis did after his election as mayor was to turn his back on Warner. When the latter made a request of a trifling nature Davis wrote

him an insulting letter and cut loose from the old organization of the party. Then Davis built up a machine out of his patronage and launched his boom for governor. He went over to Chauncey L. Filley, the hated rival of the Warner forces, and sang his praises as loudly as he had Major Warner's not long before. On one occasion he said: "I consider Mr. Filley far and away the biggest man in the Republican party of Missouri to-day."

Davis achieved unusual but not enviable fame during the majority campaign in this city in 1896, when he told a sensational story of attempted assassination and showed a hole shot through his hat. That was why shouts came from the gallery, "Who shot the hat?"

The A. P. A. came into existence as a political factor in Missouri. Its principles, among other things, declared that no person a member of the Catholic church should hold public office. Republican leaders of the state pursued a conservative course and did not recognize or affiliate with the A. P. A. Davis endorsed the principles section by section. His hat was shot and the alleged attempt was made to assassinate him while he was going to an A. P. A. meeting.

In 1896 Davis became a candidate for governor and had the support of Filley. He was defeated for the nomination, however, Filley failing to set up the pins for him. This was the occasion for his deserting Filley, and thenceforth Davis became a strong Kerens man. Through Col. R. C. Kerens he was sent into Ohio and Arkansas by the national Republican committee to speak for the national ticket.

Trying to Undermine Kerens. Davis was appointed assistant secretary of the interior when the campaign ended. Not long after he entered this department, it was charged that Davis was trying to undermine Kerens, in the hope of succeeding him as national committeeman from Missouri. After Davis retired from the interior department some weekly papers in Missouri undertook to launch a boom for him for the vice presidential nomination, while others mentioned him as available for delegate-at-large to the national Republican convention. Davis was discredited, however, as a party man, and no serious attention was paid by Republicans to him, his political aspirations or his pro-Borcr crusade. Davis tried to break into the state Republican convention held in Kansas City in May, but a resolution to invite him to address the convention was bitterly fought and finally rejected. He was at Philadelphia, but obtained no recognition.

It was the general belief after Davis's last flop yesterday that he had arranged with the Democratic national committee to speak for the Bryan ticket in the impending campaign at so much per speech. His desertion of his old party could be explained on no other theory, because neither Davis nor any other politician of ordinary judgment seriously believes that Bryan can be elected in November. Davis's action to-day sustains this belief, for, undoubtedly at the behest of the Democratic national committee, Davis addressed the Silver Republican convention. Yesterday in the national Democratic convention, Davis, worshipped anti-imperialism. To-day he became a devoted imperialist. This is what he said:

"We don't want to follow Great Britain's lead any farther; we don't want to help drag Great Britain's chestnuts out of the fire in China. We are big enough to have our own government, free of alliances with Great Britain. We are big and grand enough to have our own money."

The Democrats say very little when asked how they like the new convert. They laugh.

NORMAL TEACHERS

Selected by the Board of Regents at Clarksburg—Most of the Old Structures Retained.

Special Dispatch to the Intelligencer. CLARKSBURG, W. Va., July 18.—The board of state normal school regents, last night, at a meeting here, selected teachers as follows:

West Liberty—J. M. Skinner, principal; Callie Curtis, John P. Shaw, Lorrans Fortney, Maude Jefferson, A. W. Smith, Mrs. Estline, music teacher.

Glenville—W. J. Holden, principal; John Nuzum, M. M. Scott, Pearl Hoyle, W. E. Morris, Edna Lynn, Marilla White, music teacher.

Fairmont—J. Walter Barnes, principal; M. C. Lough, J. G. Knott, T. J. Humphreys, W. C. Miller, Mabel Gardner, Maude Potts, Ella Fordyce, music teacher; Miss Duzing, elocution.

Shepherdstown—A. C. Kimer, principal; C. L. Miller, J. D. Muldoon, L. D. Arnett, Harriet D. Johnson, Mary E. McConn, Urna Cummings, music teacher; A. C. Hines, elocution.

Athens—Elmer F. Goodwin, principal; J. F. Holroyd, J. L. Sydenstricker, S. S. Jacobs, Mollie Virginia Smith, Nannie McCreary, Mabel Sydenstricker, music teacher; Mary Syne, elocution.

Huntington—L. J. Corbly, principal; Naomi Everat, Lillian Hickner, Mary McKendry, Roy Roger, W. Meredith, Hugh Simms, Daisy Fennater, music teacher; Mamie Ware, elocution.

CHINESE CRISIS

Results in Large Increase in Shipment of Supplies by the Government.

PHILADELPHIA, Pa., July 17.—In addition to the shipment of army and navy supplies necessary in the Philippines, the Chinese crisis has resulted in a large increase in the shipment of general supplies from the government factories and supply stations in this city. Orders have been given the Pennsylvania railroad to have on hand as many as possible a larger number of cars than usual for the direct shipment to San Francisco and Jersey City of general supplies, largely equipments.

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CASTORIA. The Kind You Have Always Bought

Beare the Signature of J. C. Fletcher



## X-ZE-MA KURE

has proven in thousands of cases to be one of the surest cures for Blind, Bleeding, Protruding and Itching Piles. One application insures instant relief.

P. L. Stevens, Traveling Salesman, Pittsburgh, Pa., writes: "You are putting on the market the very best cure for Itching Piles I have ever used, and I have used almost everything of this nature that has been recommended to me. I have suffered for the last ten years with Itching Piles, and less than half a box of your X-ZE-MA KURE has entirely cured me. You may refer any one to me and I will gladly give them my opinion of your valuable remedy. It is fully worth its weight in gold."

X-ZE-MA KURE (skin food) 50c  
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For Sale by Leading Druggists.

CAUTION: On account of its great merit, X-ZE-MA KURE is extensively counterfeited. The genuine is put in dark glass boxes with X-ZE-MA KURE CO. in glass letters on the bottom.

X-ZE-MA KURE CO., HANNOVER, PA.

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## MORE THAN A CAMPAIGN OF PARTIES.

Gov. Roosevelt Yields to the Masses, and Makes a Short Speech to Those Assembled at Milwaukee.

## INTRODUCED BY SEN. QUARLES.

Appeals to the People to Stand by the Republican Party—Man Who Does Real Work Will Win.

MILWAUKEE, Wis., July 18.—Governor Roosevelt arrived here at 10:40 o'clock this forenoon on his homeward journey to New York. He will reach Chicago at 1 p. m., by the Chicago, Milwaukee & St. Paul road, and depart for New York at 5:30 by the Lake Shore limited. No stops will be made en route.

Governor Roosevelt stated to an Associated Press representative, that he expects to begin his campaign about September 10, but the place of the opening speech he has not yet determined and will be governed by circumstances yet to be developed.

The vice presidential candidate was greeted in this city by a crowd of more than 3,000 persons. He was introduced to the gathering by United States Senator Quarles. Governor Roosevelt was cheered most enthusiastically. He said:

"I am glad to have the chance of saying even a word to you and I speak in this campaign of feeling, not merely to Republicans; I appeal to all good citizens who hold the commonwealth dear; I appeal to the whole land who value our well being at home, to all who honor the flag and wish to see it upheld in the face of all powers of the earth. This campaign is more than a party campaign. This is a campaign which has to decide at the outset of the twentieth century whether we are to stride forward with the steps of a giant on the path which has been set for us or whether we are to shrink backward."

Appeals to the Whole World. "I appeal to the whole world who value prosperity. Judging the future by the past you remember four years ago that our opponents prophesied that we can't be prosperous if we do not have 16 to 1 silver. Do you remember that? Has the prophecy turned out a lie? Don't trust them. Before they prophesied misery if we won. We won, and prosperity followed. Now, if we should put them into power, you would see such a chaos of black misery and distress in this country as a century and a quarter of life has never seen. I ask the support of all honest citizens and business men who disbelieve in anarchy. I ask their support in the name of decency, civic honesty and of liberty that comes only with order and I ask the support of a nation, as of the individual, comes only through effort to stand with us as we make this nation take her place in the forefront of the nations of mankind."

Not the Soft and Easy Life. "It is not the man who lives a soft and easy life, but the man who goes out to do the real work of the world and secures success for himself. These are the men who you believe in and honor."

"I see before me many men who wear the buttons; men that fought in the great war and, in a time that tried men's souls they proved true. We only fought in a little war. (Laughter.) You faced four years of trial and privations and hardships and saw the best and bravest among you shed their blood for the flag. Did you do that in pursuit of ease? The easy thing would have been to stay at home. You remember when the blanket proved too heavy by day and not heavy enough by night. I have been there. At that time, if we had followed the advice of the weak-hearted we could have avoided all the bloodshed and trouble—the woe and misery that came to the women and children who stayed behind."

War and Blood Still Exists. "You could have avoided four years of anxiety which followed the bloody defeats and if you had done so, we, the sons, would have hung our heads forever. Thank God, the iron and blood of our forefathers who followed Grant and Lincoln still exist in this generation. May we show ourselves not unworthy of the men who fought from '61 to '65 and let us do our duty at home and abroad and uphold Mr. McKinley in the greatest political contest which has come up since the close of the civil war."

Governor Roosevelt's remarks were vociferously cheered throughout. The train made short stops at Portage and Watertown, where several hundred people greeted the vice presidential candidate.

Roosevelt Meets Hanna. CHICAGO, July 18.—Governor Roosevelt arrived in Chicago at 1 o'clock and was driven immediately to the Auditorium annex.

He was accompanied by Colonel Nutting, of Davenport, Iowa, and George R. Peck, of Chicago.

There was nobody at the depot to meet him and so the Republican vice presidential nominee and his friends jumped into a carriage and were taken to the hotel, where Colonel Roosevelt made an informal call on Senator Hanna.

"I'm just hurrying home to New York," said the governor. "There are no political conferences or consultations on my schedule. There's plenty of time ahead for the campaign."

Governor Roosevelt left at 5:30 this afternoon, over the Lake Shore & Michigan Southern for New York.

She Still Lives. Special Dispatch to the Intelligencer. MT. PLEASANT, Oa. July 18.—Miss Nellie McConahy, of this city, who was seriously hurt in a runaway last Sunday, still lives, but the outcome is uncertain.

### Two Doses

of TONGALINE are usually enough to subdue the severest paroxysms of pain in neuralgic or rheumatic or gouty disease. Then, when the pain is gone and the sufferer has rest and strength-renewing sleep, further treatment with TONGALINE cures the disease, radically and permanently, by causing the body to throw off the poisons which caused the disturbance. No external application of lotion or liniment can secure a permanent cure. The cause of the disorder must be reached by internal treatment. This is exactly what TONGALINE does safely and effectively.

It will cure stubborn cases of rheumatism, neuralgia, sciatica, headache, in grippe, sciatica, lumbago, and similar diseases. It is always best to prevent disease, therefore TONGALINE should be taken when the first symptoms appear of rheumatic fever, neuralgic or rheumatic pains, etc. It is the most effective cure known for "spring fever," a dangerous condition in which the body is clogged with poisonous impurities. TONGALINE, by its power to throw off impurities, cleanses and renews life in every part of the body.

TONGALINE is safe to take. It contains no opium, no narcotics of any kind. It has been tested for twenty years and has been praised in the highest terms by physicians and patients.

TONGALINE is sold by all druggists for \$1.00 a bottle. Full information concerning its cures and how to treat disease is contained in the book we will send free to sufferers.

**MELLIER DRUG COMPANY, St. Louis, Mo.**

### NERVITA PILLS

Restore Vitality Lost Vigor and Manhood...

Cure Impotency, Night Emissions, Loss of Memory, Air-wasting diseases, all effects of self-abuse or excess and indiscretion. A nerve tonic and blood builder. Brings the pink glow to pale cheeks and restores the fire of youth. By mail 50c. per box, 6 boxes for \$2.50, with our bankable guarantee to cure or refund the money paid. Send for circular and copy of our bankable guarantee bond.

**60 PILLS 50 CTS.**

### NERVITA TABLETS

EXTRA STRENGTH

(YELLOW LABEL) Immediate Results. Positively guaranteed cure for Loss of Power, Varicocele, Undeveloped or Shrunken Organs, Paresis, Locomotor Ataxia, Nervous Prostration, Hysteria, Fits, Insanity, Paralysis and the Results of Excessive Use of Tobacco, Opium or Liquor. By mail in plain package, \$1.00 a box, 6 for \$5.00 with our bankable guarantee bond to cure in 30 days or refund money paid. Address:

**NERVITA MEDICAL COMPANY**  
Clinton and Jackson Streets CHICAGO, ILLINOIS  
Sold by Chas. R. Goetze, Druggist, Market and Twelfth streets, Wheeling, W. Va.

### The Best Cooks

in the Country recognize the superiority of

## LEA & PERRINS'

### SAUCE

THE ORIGINAL WORCESTERSHIRE SAUCE. Beware of imitations. For Game, Steaks, Roasts, Soups, and every variety of meat dishes, is most invaluable. JOHN DUNN'S SONS, AGENTS, NEW YORK.

"A HAND SAW IS A GOOD THING, BUT NOT TO SHAVE WITH."

## SAPOLIO

IS THE PROPER THING FOR HOUSE-CLEANING.

Old Age Postponed. The sent of Nervous Diseases is at base of brain. When the nerve cells at this point waste, a terrible decline of the system occurs. Nervous Debility, Atrophy, Varicocele, Failing Memory, Pain in Back, Dyspepsia, Insomnia, Etc., are symptoms of this condition. "NERVITA TABLETS" (Yellow Label) cure these ills by renewing the starved cells, checking all drains and replacing weakness with strength and ambition. 60c a box; 12 boxes (with iron-saw) guaranteed to cure. Send for Free Book. **HALSID DRUG CO., CLEVELAND, O.**

Sold by Chas. R. Goetze, Druggist, cor. Market and Twelfth streets. ap14

## THE INTELLIGENCER

IS THE BEST ADVERTISING MEDIUM.

### SUMMER RESORTS.

Atlantic City, N. J.

## THE SAVOY,

ATLANTIC CITY, N. J.

A new and modern hotel, complete in every detail. Absolutely the finest Ocean view. Rooms en suite with sea water baths attached. Elevator to street level. Palm Room. Capacity 400.

**ADAMS & MYERS,** Owners and Props.  
**FRANK S. SMAW,** Manager. je10